

CHRISTIE'S GREAT ESTATES NEWSLETTER



INGMAR BERGMAN'S SWEDISH RETREAT PRICE UPON REQUEST

Legendary filmmaker Ingmar Bergman, a three-time Academy-Award winner, directed 62 films. Among his most beloved productions, however, was the estate and family compound on tranquil Fårö, where he lived for 40 years. Christie's Great Estates is providing international marketing for this iconic property.

The estate's four dwellings are set amid a rustic backdrop of dunes, boulders, and tumbling waters. Bergman shot some of his most famous films, such as "Persona" and "The Shame," nearby.

Hammars is the main house, which Bergman helped design, notable for

its gorgeous sea vistas. The writing lodge is where Bergman executed many of his brilliant scripts. Angen is a cozy winter retreat and Damba is a beautifully restored 1854 farmhouse. In the old whitewashed barn, situated nearby, is Bergman's private cinema, where he watched films every day.



THE WORLD: SAILING THE INTERNATIONAL SEAS WITHOUT LEAVING HOME

The World, the 644-foot luxury liner gracefully appointed with 165 private homes, is the only residential community at sea.

The ship continually circumnavigates the globe. Between stops at exotic ports of call, this "private yacht" offers elegant concierge service and amenities that include golf and tennis lessons, fitness facilities, fine dining, a cinema, and a casino. Travelers can also enjoy boutique



shopping and a world-class spa, not to mention a full medical staff, helipad, and business center.

Christie's Great Estates is representing residences now available for sale,

ranging from US\$800,000 to US\$17.5 million.

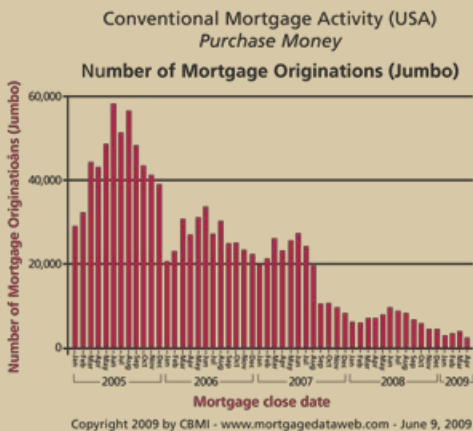
Visit www.aboardtheworld.com for more information.

MORTGAGE
WATCH:
A JUMBO
CATCH-22

Mortgage rates in the United States are at 50-year lows, which have raised housing affordability to all-time highs—with one glaring exception.

“Jumbo activity has declined by 80 percent,” says David Adamo, CEO of Luxury Mortgage Corporation. “Limited loan availability, higher-than-usual interest rates, and the reluctance of financial institutions to make these high-value loans has stymied the recovery of the U.S. economy and, by default, a global housing recovery. Understanding the problem is the first step towards a solution.”

For more information, visit www.luxurymortgage.com.



The Atwater Estate, a property enrolled in the Christie’s Great Estates marketing program, hosted Christie’s Fine & Rare Wines Sale in The Hamptons on June 6. Almost 100 collectors—some from as far away as South Korea and Germany—enjoyed a beautiful day, stepping out to enjoy the grounds and the exquisite water views between bids.

Tours of the home, which is being offered for US\$29 million by Brown Harris Stevens, were conducted throughout the day. “The event is a testament to the marketing power

of our prestigious and internationally recognized brand,” says Kathleen Coumou of Christie’s Great Estates.

The top-selling item, eight bottles of Château Lafite-Rothschild—Vintage 1982, fetched US\$20,400. An extremely rare magnum of Moët & Chandon Grand Vintage 1929 champagne, autographed by Hollywood celebrities and Oscar attendees Tina Fey, Robert Downey Jr., and Matthew Broderick, among others, sold for US\$6,000 with proceeds to benefit the Motion Picture & Television Fund.

THE WELL-APPOINTED WINE CELLAR

Charles Curtis, MW, Head of North American Wine Sales at Christie’s, lists the most collectible wines:

- Bordeaux first growths and their peers, including Latour, Lafite-Rothschild, Margaux, Mouton Rothschild, Haut-Brion, Ausone, Cheval Blanc, Petrus, and Le Pin.
- Top red burgundy, including the



wines of the Domaine de la Romanée-Conti, Domaine Leroy, Comte Georges de Vogüé, Domaine Georges Roumier, Domaine Armand Rousseau, and others.

- Beyond Europe, Screaming Eagle from California and Penfolds Grange.
- Champagne is a niche collectible, but the limited availability of the top wines ensures that they hold their value well.





SIGNIFICANT SALES

FROM THE CHRISTIE'S GREAT ESTATES NETWORK

"I believe people will look back on 2009 and regret not buying real estate," says Kay Coughlin, President & CEO of Christie's Great Estates. "Trophy estates are being offered for sale, some of which have not been on the market for generations. Economic forces are creating a value proposition for qualified homebuyers that will not be available for long."

Recent sales from Christie's Great Estates affiliates include:

- A magnificent Upper East Side residence in New York City was listed at US\$29 million, and was sold by Brown Harris Stevens Residential Sales.
- The Phipps Estate (pictured above), a grand Georgian-style property in Old Westbury, New York, was listed at US\$11.5 million and was sold by Piping Rock Associates, with international marketing by Christie's Great Estates.
- A waterfront villa in Denia, Alicante, Spain, was listed at US\$7.2 million and was sold by Rimontgó.
- A custom-designed oceanfront property in Jupiter Island, Florida, was listed at US\$6.65 million and was sold by Fenton Lang Bruner & Associates.

ON THE WEB: WWW.CHRISTIESGREATESTATES.COM



In addition to showcasing the most beautiful homes in the world, the Christie's Great Estates Web site offers:

- The latest edition of Christie's Great Estates online magazine.
- The world's first eco-mansion, Acqua Liana (pictured left), a 15,071-square-foot triumph of earth-friendly engineering offered at US\$29 million; search R3012153.
- A video podcast featuring Washington D.C.'s historic Evermay Estate, offered at US\$39 million. Visit the News & Events section.

WELLNESS TRENDS FROM AROUND THE WORLD

Transformational Travel

"Personal recalibration" is attracting a growing number of travelers to spiritual destinations, such as Teotihuacan, an Aztec site near Mexico City, Peru's Machu Picchu, and Tibet's Mount Kailash.

Dental Spas

Dreading the dentist's drill is becoming passè. Many dentists are calming their nervous patients with relaxing spa services including hand massages, paraffin wax dips, and reflexology.

Spa-spitals

Hospitals worldwide offering upscale services are on the rise. Ultimately private rooms come with fine linens, family business centers, and 24-hour room service serving organic local cuisine.

Ganbanyoku Stone Bath

A stone sauna, an increasingly popular practice in Japan and Canada, involves lying on a warm bed of stones. Benefits include increased circulation, accelerated metabolism, and the removal of toxins from the body.